



CDW Adopts eXalt Solutions' Solutions Selling Platform for Next Generation Sales

***Tool provides ability to automatically generate a complete Multi-Partner solution in
Minutes Improving Quote Turnaround Times for Customers***

Cambridge, MA., March 11, 2008— eXalt Solutions announced today that Vernon Hills, IL based CDW Corporation, a leading provider of technology products and services to business, government and education, has adopted eXalt's Solutions Selling Platform to improve quote turnaround times for its customers. CDW selected eXalt based on its unique capability to assemble multi-partner solutions in a fraction of the time of conventional configure, price and quote tools.

Using the site, CDW account managers are able to assemble and present a complete configuration with proper pricing while adhering to design rules for servers without having to consult a sales engineer. The initial deployment allows account managers to prepare a complete server solution without delay while attaching all relevant software, storage, support, memory and peripheral options.

"We custom develop solutions for our customers, from single servers to rack-based solutions with UPS, security and storage," said Firooz Ghanbarzadeh, director of technology services and solutions at CDW. "The eXalt platform helps us better serve customers by enabling account managers to quickly produce quotes and high-quality, recommended solutions that draw from our extensive network of top-name technology partners."

With eXalt Solutions, CDW account managers can attach additional products to a quote without delay and with the confidence that what they are presenting to the customer has been approved by CDW's engineers.

"As the market moves toward sales of solutions comprised of multiple brands, our account managers must consult numerous information sources including websites, partners and technical experts to ensure compatibility, a process that can add considerable time as complexity increases," added Ghanbarzadeh. "Our engineers have verified that eXalt's Solution Selling Platform produces accurate quotes with multiple considerations on different HP and IBM server models"

eXalt's Meta Data driven architecture enabled the implementation of new product types without having to reprogram software. eXalt allows any eXalt Powered Site to link-in to other eXalt sites automatically saving delays in updating content and configuration rules. As a result, eXalt Powered sites can be created for a fraction of the cost of traditional sites while eliminating months of delays in the deployment process.

“CDW is one of the most innovative and fastest growing technology providers in North America, and the company’s adoption of eXalt represents a major accomplishment for eXalt Solutions,” said Leslie Swanson, President/CEO of eXalt Solutions. “Since entering the Technology Distribution Market, eXalt is now in use at two of the top ten IT Distributors/DMRs.” By providing strong results to market innovators like CDW we are confident eXalt Solutions will continue to increase its market share and streamline the technical sales process for suppliers and channel partners in the industry.”

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About eXalt Solutions

eXalt Solutions, Inc., is a market and technology leader in providing on-demand, Web-based services for solutions sales enabling suppliers of complex technical products and their channel partners to sell more product more profitably. The eXalt Powered Solutions Sales Platform (TM) incorporates a suite of modules tailored to the intricacies of the complex technical product sales/support process including Product Selection and Configuration, System Configuration, Design and Visualization, BOM Collaboration, Quote/Proposal Management and Product Support. More information about the company, its products and services is available at www.exaltsolutions.com.

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